

## BUYERS GUIDE GLOSSARY

S. No.	Terminology	Explanation
1.	<a href="#">Pharmaceutical Products</a>	Pharmaceutical products – more commonly known as medicines or drugs – are a fundamental component of both modern and traditional medicine. It is essential that such products are safe, effective, and of good quality, and are prescribed and used rationally.
2.	Quality standards	By quality standards, we mean by all the certifications and approval received by a manufacturer with respect to the product and manufacturing facility. These include, WHO Prequalification, USFDA approval, UN approval etc.
3.	Finished Pharmaceutical Product (FPP)	FPP means a medicine presented in its finished dosage form that has undergone all stages of production, including packaging in its final container and labelling.
4.	National Drug Regulatory Authority (NDRA)	NDRA are the national medicine regulation authorities and are responsible for the regulation and enforcement of standards for manufacture and marketing of healthcare products such as medicines, vaccines, blood products and medical devices. They contribute to promoting and protecting public health.
5.	<a href="#">Central Drugs Standards Control Organization (CDSCO)</a>	CDSCO is the NDRA of India and lays down the standards of drugs, cosmetics, diagnostics and devices, regulatory measures, amendments to Acts and Rules, and drug control administration and is responsible for regulatory control over the import of drugs, approval of new drugs and clinical trials.
6.	<a href="#">World Health Organization (WHO)</a>	The World Health Organization (WHO) is a specialized agency of the United Nations (UN) that is concerned with international public health. The main areas of work include: Health systems, Promoting health through the life-course, Non communicable diseases, and Communicable diseases, Corporate services, Preparedness, surveillance and response.
7.	<a href="#">WHO Prequalification</a>	The World Health Organization Prequalification of Medicines Programme (PQP) ensures the safety and efficacy of medicines. The programme has evaluated medicinal products based on a stringent set of criteria, helping procurement agencies around the world to have confidence in the medicines they purchase.

8.	<a href="#">U.S. Food and Drug Administration (USFDA)</a>	The Food and Drug Administration (FDA or USFDA) is a United States federal agency of the United States Department of Health and Human Services that protects and promotes public health, by regulating food safety, tobacco, prescription drugs, over-the-counter drugs, vaccines, and cosmetics.
9.	<a href="#">United States Agency for International Development (USAID)</a>	The USAID is the United States Government agency primarily responsible for administering civilian foreign aid.
10.	<a href="#">The Medicines and Healthcare products Regulatory Agency (MHRA)</a>	MHRA is an executive agency of the Department of Health in the United Kingdom which is responsible for ensuring that medicines and medical devices work and are acceptably safe.
11.	<a href="#">United Nations Children's Fund (UNICEF)</a>	The United Nations Children's Fund is a United Nations Program works to provide long-term humanitarian and developmental assistance to children and mothers in developing countries.
12.	<a href="#">United Nations Development Programme (UNDP)</a>	The UNDP is the United Nations global development network. UNDP advocates for change and connects countries to knowledge, experience and resources to help people build a better life. It provides expert advice, training, and grant support to developing countries, with increasing emphasis on assistance to the least developed countries.
13.	<a href="#">The United Nations Population Fund (UNFPA)</a>	UNFPA formerly the United Nations Fund for Population Activities, is a UN organization. The UNFPA promotes of the right of every woman, man and child to enjoy a life of health and equal opportunity.
14.	<a href="#">Global Fund</a>	The Global Fund to Fight AIDS, Tuberculosis and Malaria (often called The Global Fund or GFATM) is an international financing organization that aims to "attract and disburse additional resources to prevent and treat HIV and AIDS, tuberculosis and malaria."
15.	<a href="#">European Union (EU)</a>	EU is a politico-economic union of 28 member states that are located primarily in Europe. Their main aim is to foster economic cooperation among countries who trade with one another become economically interdependent and so more likely to avoid conflict.
16.	International Procurement Agencies	An organization/ agency that works to identify the most cost-effective product manufacturers across the globe.  OR

		<p>The international procurement organization also deliver this information to manufacturers looking to reduce production costs and to the buyer for effective Procurement.</p> <p>OR</p> <p>An organization that strives to be a reliable partner to the international development community by offering a value-added total solution for their supply chain management needs, including procurement and global logistics.</p>
17.	Registration	It is mandatory for pharmaceutical products to be registered before they can be sold, offered for sale, distributed or possessed for the purposes of sale, distribution or other use in a country.
18.	Regulated markets	A regulated market or controlled market, is a market where the Drug Regulatory Authority has absolute control over all the pharmaceutical stakeholders, and enforce the stringent measures of quality.
19.	Public Health products	The pharmaceutical products, intended to treat the most common diseases across the globe e.g. HIV/AIDS, Tuberculosis, Malaria etc.
20.	Generic products	A generic drug is a pharmaceutical product, usually intended to be interchangeable with an innovator product that is manufactured without a licence from the innovator company and marketed after the expiry date of the patent or other exclusive rights. Generic drugs are marketed under a non-proprietary or approved name rather than a proprietary or brand name. Generic drugs are frequently as effective as, but much cheaper than, brand-name drugs.